

Young Men's Christian Association of Greater Michiana, Inc.

ANNUAL REPORT December 31, 2021



Young Men's Christian Association of Greater Michiana, Inc. Financial Statements December 31, 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Young Men's Christian Association of Greater Michiana, Inc. Niles, Michigan

Opinion

We have audited the accompanying financial statements of Young Men's Christian Association of Greater Michiana, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of Greater Michiana, Inc. as of December 31, 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Young Men's Christian Association of Greater Michiana, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Young Men's Christian Association of Greater Michiana, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

INDEPENDENT AUDITOR'S REPORT, CONCLUDED

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Young Men's Christian Association of Greater Michiana, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Young Men's Christian Association of Greater Michiana, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Respectfully submitted,

Certified Public Accountants

St. Joseph, Michigan March 18, 2022

Young Men's Christian Association of Greater Michiana, Inc. Statements of Financial Position December 31, 2021 and 2020

	2021	2020
CURRENT ASSETS		
Cash and cash equivalents	\$ 567,057	\$ 1,052,260
Accounts receivable	996,363	273,200
Grants receivable	156,908	107,595
Pledges receivable	166,342	421,553
Prepaid expenses	20,438	43,226
Inventory	 24,467	 17,297
Total current assets	\$ 1,931,575	\$ 1,915,131
PROPERTY AND EQUIPMENT, NET	\$ 18,550,051	\$ 17,395,092
OTHER ASSETS		
Investments	\$ 5,531	\$ 5,185
Security deposits	13,916	13,916
Deferred financing costs (net of accumulated amortization of	14.500	22.041
\$45,682 and \$38,240 in 2021 and 2020, respectively)	14,599	22,041
Beneficial interest in assets held at Community Foundations	 1,328,047	 1,290,840
Total other assets	\$ 1,362,093	\$ 1,331,982
TOTAL ASSETS	 21,843,719	\$ 20,642,205
CURRENT LIABILITIES		
Current portion of long-term debt	\$ 144,543	\$ 140,276
Accounts payable - trade	44,073	503,124
Accrued payroll and payroll taxes	269,778	175,378
Deferred revenue	 281,446	 115,397
Total current liabilities	\$ 739,840	\$ 934,175
LONG-TERM DEBT	 4,831,410	 4,976,392
TOTAL LIABILITIES	\$ 5,571,250	\$ 5,910,567
NET ASSETS		
Without donor restrictions	\$ 13,088,330	\$ 11,763,623
With donor restrictions	3,184,139	2,968,015
TOTAL NET ASSETS	\$ 16,272,469	\$ 14,731,638
TOTAL LIABILITIES AND NET ASSETS	\$ 21,843,719	\$ 20,642,205

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER MICHIANA, INC. STATEMENT OF ACTIVITIES For the Years Ended December 31, 2021

		Without Donor	With Donor	
		Restrictions	Restrictions	Total
PUBLIC SUPPORT AND REVENUE:				
Membership		\$ 2,040,678	\$ -	\$ 2,040,678
Programs and service fees	3,479,419			
Less: scholarships and discounts	(101,118)			
Net revenues from programs and service fees		3,378,301	-	3,378,301
Sales of merchandise	122,253			
Less: cost of sales	(76,809)			
Net revenue from sales of merchandise		45,444	-	45,444
Rent		179,672	-	179,672
Contributions and grants		1,475,397	216,124	1,691,521
Other governmental grants		884,000	-	884,000
Miscellaneous		893,578	-	893,578
Investment income		124,659	-	124,659
Change in beneficial interest		37,207	-	37,207
Special event revenue	347,930			
Less: costs of direct benefits to donors	(59,310)			
Net revenues from special events		288,620		288,620
Total Public Support and Revenue		\$ 9,347,556	\$ 216,124	\$ 9,563,680
EXPENSES				
Program		\$ 6,313,205	\$ -	\$ 6,313,205
Management and general		1,512,325	-	1,512,325
Fundraising		197,319	-	197,319
Total Expenses		\$ 8,022,849	\$ -	\$ 8,022,849
CHANGE IN NET ASSETS		\$ 1,324,707	\$ 216,124	\$ 1,540,831
NET ASSETS AT BEGINNING OF YEAR		11,763,623	2,968,015	14,731,638
NET ASSETS AT END OF YEAR		\$13,088,330	\$ 3,184,139	\$16,272,469

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER MICHIANA, INC. STATEMENT OF ACTIVITIES For the Years Ended December 31, 2020

		Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE:				
Membership		\$ 2,089,028	\$ -	\$ 2,089,028
Programs and service fees	1,003,761			
Less: scholarships and discounts	(29,854)			
Net revenues from programs and service fees		973,907	-	973,907
Sales of merchandise	27,920			
Less: cost of sales	(20,422)			
Net revenue from sales of merchandise		7,498	-	7,498
Rent		186,475	-	186,475
Contributions and grants		1,336,935	236,752	1,573,687
Other governmental grants		884,000	-	884,000
Miscellaneous		195,527	-	195,527
Investment income		19,980	-	19,980
Change in beneficial interest		129,943	-	129,943
Special event revenue	125,722			
Less: costs of direct benefits to donors	(28,898)			
Net revenues from special events		96,824		96,824
Total Public Support and Revenue		\$ 5,920,117	\$ 236,752	\$ 6,156,869
EXPENSES				
Program		\$ 4,333,974	\$ -	\$ 4,333,974
Management and general		1,783,383	-	1,783,383
Fundraising		150,617	-	150,617
Total Expenses		\$ 6,267,974	\$ -	\$ 6,267,974
CHANGE IN NET ASSETS		\$ (347,857)	\$ 236,752	\$ (111,105)
NET ASSETS AT BEGINNING OF YEAR		12,111,480	2,731,263	14,842,743
NET ASSETS AT END OF YEAR		\$11,763,623	\$ 2,968,015	\$14,731,638

Young Men's Christian Association of Greater Michiana, Inc. Statement of Functional Expenses For the Year Ended December 31, 2021

	Management							
	Progra	m	& General		Fu	ndraising		Total
Wages	\$ 3,457	558	\$	626,658	\$	76,807	\$	4,161,023
Employee benefits	. ,	,580	Ψ	74,521	Ψ	374	Ψ	374,475
Payroll taxes		,857		45,466		5,573		301,896
Contractual services		,738		206,359		223		223,320
Supplies		,510		102,089		791		791,390
Telephone		,966		15,582		1,298		129,846
Postage and shipping	4	,057		606		-		4,663
Occupancy	311	,547		44,763		1,791		358,101
Insurance	151	,884		22,521		174		174,579
Repairs and maintenance	84	,538		12,632		-		97,170
Travel and employee expense	51	,133		4,701		2,939		58,773
Dues	140	,889		-		-		140,889
Depreciation	729	,758		109,044		-		838,802
Equipment rental		-		-		-		-
Advertising		-		-		107,349		107,349
Training	1	,282		191		-		1,473
Miscellaneous	11	,908		79,699		-		91,607
Interest expense		-		167,493		-		167,493
Event expense				-		59,310		59,310
Total Expense	\$ 6,313	,205	\$	1,512,325	\$	256,629	\$	8,082,159
Less: event expense netted with								
revenues				-	×1	(59,310)		(59,310)
TOTAL FUNCTIONAL EXPENSES	\$ 6,313	,205	\$	1,512,325	\$	197,319	\$	8,022,849

Young Men's Christian Association of Greater Michiana, Inc. Statement of Functional Expenses For the Years Ended December 31, 2020

]	Program	anagement & General	Fu	ndraising	Total
Wages	\$	1,972,341	\$ 807,209	\$	81,308	\$ 2,860,858
Employee benefits		428,289	106,537		535	535,361
Payroll taxes		144,281	59,049		5,948	209,278
Contractual services		7,228	315,487		323	323,038
Supplies		319,356	47,353		367	367,076
Telephone		43,440	5,992		499	49,931
Postage and shipping		3,284	491		-	3,775
Occupancy		343,080	49,293		1,972	394,345
Insurance		138,929	20,600		160	159,689
Repairs and maintenance		7,027	1,050		-	8,077
Travel and employee expense		36,952	3,398		2,124	42,474
Dues		113,695	-		-	113,695
Depreciation		758,400	113,324		-	871,724
Equipment rental		7,328	1,095		-	8,423
Advertising		-	-		57,381	57,381
Training		1,664	249		-	1,913
Miscellaneous		8,680	58,089		-	66,769
Interest expense		-	194,167		-	194,167
Event expense		-	-		28,898	28,898
Total Expense	\$	4,333,974	\$ 1,783,383	\$	179,515	\$ 6,296,872
Less: event expense netted with						
revenues		-			(28,898)	(28,898)
TOTAL FUNCTIONAL EXPENSES	\$	4,333,974	\$ 1,783,383	\$	150,617	\$ 6,267,974

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER MICHIANA, INC. STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2021 and 2020

Change in net assets \$ 1,540,831 \$ (111,105) Adjustments to reconcile change in net assets to net cash from operating activities: 838,802 871,724 Amortization 7,442 6,953 Amortization (346) (476) Change in beneficial interest in assets held at community foundations (37,207) (129,943) Changes in operating assets and liabilities: (723,163) (183,169) Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable (49,313) (107,595) Inventory (7,170) 4,273 Prepaid expenses 22,788 15,179 Security deposit (49,013) 3,100 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses 5,649,273 5,786,560 Net Cash Flows from Operating Activities 8,649,273 6,786,560 <th></th> <th></th> <th>2021</th> <th></th> <th>2020</th>			2021		2020
Adjustments to reconcile change in net assets to net cash from operating activities: Depreciation 838,802 871,724 Amortization 7,442 6,953 Unrealized gain (346) (476) Change in beneficial interest in assets held at community foundations (37,207) (129,943) Changes in operating assets and liabilities: (723,163) (183,169) Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit 2,72,88 15,179 Security deposit 459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Ofter accrued expenses 2 2,283 Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES \$ 1,649,273 \$ 51,533 Purchase of fixed assets (1,993,761) (2,295,257)	CASH FLOWS FROM OPERATING ACTIVITIES				
Depreciation 838,802 871,724 Amortization 7,442 6,953 Unrealized gain (346) (476) (2476) (249,943) (24	Change in net assets	\$	1,540,831	\$	(111,105)
Depreciation	Adjustments to reconcile change in net assets to net cash from operating				
Amortization 7,442 6,953 Unrealized gain (346) (476) Change in beneficial interest in assets held at community foundations (37,207) (129,943) Changes in operating assets and liabilities: (723,163) (183,169) Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit - 3,100 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses 166,049 (168,944) Other accrued expenses \$ 1,649,273 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net Cash Flows from Operating Activities \$ 1,649,273 576,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in ine ertificate of deposit \$ 2 501,533 Purchase of fixed assets (1993,761) \$ (22,95,257) Net Cash Flows used in Investing Activities </td <td>activities:</td> <td></td> <td></td> <td></td> <td></td>	activities:				
Unrealized gain (346) (476) Change in beneficial interest in assets held at community foundations (37,207) (129,943) Changes in operating assets and liabilities: (723,163) (183,169) Accounts receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit 22,788 15,179 Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 8,165 Other accrued expenses 2 23,830 Net Cash Flows from Operating Activities \$1,649,273 \$786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in ine of credit \$ \$430,214 Net change in line of credit \$ \$1,993,761 \$2,295,257 Net Cash Flows used in Investing Activities \$(1,993,761) \$(2,295,257) Purchase of fixed assets \$(1,993,761) \$(3,838,510	-		838,802		871,724
Change in beneficial interest in assets held at community foundations (37,207) (129,943) Changes in operating assets and liabilities: (723,163) (183,169) Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit 22,788 15,179 Security deposit (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (108,944) Other accrued expenses 1,649,273 786,569 Net Cash Flows from Operating Activities \$1,649,273 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in cirtificate of deposit \$. \$.430,214 Net change in investments \$. \$.501,533 Purchase of fixed assets (1,993,761) \$ (2,295,257) Net Cash Flows used in Investing Activities \$.1,993,761 \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES	Amortization		7,442		6,953
Changes in operating assets and liabilities: (723,163) (183,169) Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit - 3,100 Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities 3,609 CASH FLOWS FROM INVESTING ACTIVITIES ** 430,214 Net change in ertificate of deposit \$ 430,214 Net change in investments \$ 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES ** \$ (1,993,761) \$ (2,295,257) Net Cash Flows used in Financing Activities \$	Unrealized gain		(346)		(476)
Accounts receivable (723,163) (183,169) Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit - 3,100 Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) \$ (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (3,838,510) CASH FLOWS FROM FINANCING ACTIVITIES \$ (1,093,761) \$ (3,838,510) Payments on long-term debt \$ (1,	Change in beneficial interest in assets held at community foundations		(37,207)		(129,943)
Grants receivable (49,313) (107,595) Inventory (7,170) 4,273 Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit - 3,100 Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - 23,830 Net Cash Flows from Operating Activities \$1,649,273 \$786,569 CASH FLOWS FROM INVESTING ACTIVITIES ** \$430,214 Net change in certificate of deposit \$ \$430,214 Net change in investments \$ \$01,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$(1,993,761) \$(2,295,257) Net Cash Flows used in Investing Activities \$(1,993,761) \$(3,838,510) CASH FLOWS FROM FINANCING ACTIVITIES ** \$5,006,084 Payments on long-term debt \$(1,052,260) \$(3,837,898) <td>Changes in operating assets and liabilities:</td> <td></td> <td></td> <td></td> <td></td>	Changes in operating assets and liabilities:				
Inventory	Accounts receivable		(723,163)		(183,169)
Pledges receivable 255,211 214,817 Prepaid expenses 22,788 15,179 Security deposit - 3,100 Accounts payable - trade (459,051) 387,420 Accurued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) \$ (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ (140,715) \$ (5,837,898) Pot Cash Flows used in Financing Activities \$ (140,715) \$ (5837,898) Net	Grants receivable		(49,313)		(107,595)
Prepaid expenses 22,788 15,179 Security deposit - 3,100 Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOS	Inventory		(7,170)		4,273
Security deposit . 3,100 Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt \$ - \$ 5,006,084 Payments on long-term debt \$ (140,715) \$ (837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT END	Pledges receivable		255,211		214,817
Accounts payable - trade (459,051) 387,420 Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES \$ 430,214 Net change in certificate of deposit \$ - (475,000) Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES * (1,993,761) \$ (1,838,510) Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt \$ (140,715) \$ (831,814) PAMGE IN CASH \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF	Prepaid expenses		22,788		15,179
Accrued payroll and payroll taxes 94,400 8,165 Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in line of credit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in line of credit - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt \$ (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING \$ 567,057 \$ 1,052,260	Security deposit		_		3,100
Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$. \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$. \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$.052,260 2,936,015 CASH AT END OF YEAR \$.567,057 \$.052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:	Accounts payable - trade		(459,051)		387,420
Deferred revenue 166,049 (168,944) Other accrued expenses - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$. \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$. \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$.052,260 2,936,015 CASH AT END OF YEAR \$.567,057 \$.052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:	Accrued payroll and payroll taxes		94,400		8,165
Other accrued expenses Net Cash Flows from Operating Activities - (23,830) Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit Net change in line of credit Series of fixed assets (1,993,761) - (475,000) - 501,533 Purchase of fixed assets (1,993,761) (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES \$ - \$ 5,006,084 Payments on long-term debt Payments on long-term debt (140,715) \$ (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH CASH SEGINNING OF YEAR \$ (485,203) \$ (1,883,755) CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: \$ 567,057 \$ 1,052,260			166,049		(168,944)
Net Cash Flows from Operating Activities \$ 1,649,273 \$ 786,569 CASH FLOWS FROM INVESTING ACTIVITIES Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES \$ - \$ 5,006,084 Payments on long-term debt \$ - \$ 5,006,084 Payments on long-term debt \$ (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING \$ 567,057 \$ 1,052,260	Other accrued expenses		_		, ,
Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ (485,203) \$ (1,883,755) CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: \$ 567,057 \$ 1,052,260	•	\$	1,649,273	\$	
Net change in certificate of deposit \$ - \$ 430,214 Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ (485,203) \$ (1,883,755) CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: \$ 567,057 \$ 1,052,260	CASH FLOWS FROM INVESTING ACTIVITIES				
Net change in line of credit - (475,000) Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: \$ 567,057 \$ 1,052,260		\$	_	\$	430.214
Net change in investments - 501,533 Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ (485,203) \$ (1,883,755) CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:		4	_	•	
Purchase of fixed assets (1,993,761) (2,295,257) Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: \$ 567,057 \$ 1,052,260			_		
Net Cash Flows used in Investing Activities \$ (1,993,761) \$ (1,838,510) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt \$ - \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: \$ 567,057 \$ 1,052,260			(1.993.761)		
Proceeds from long-term debt \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: ACTIVITIES:		\$		\$	
Proceeds from long-term debt \$ 5,006,084 Payments on long-term debt (140,715) (5,837,898) Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: ACTIVITIES:	CASH FLOWS FROM FINANCING ACTIVITIES				
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Net Cash Flows used in Financing Activities \$ (140,715) \$ (831,814) CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES: ACTIVITIES:	•	Ψ	(140.715)	Ψ	
CHANGE IN CASH \$ (485,203) \$ (1,883,755) CASH AT BEGINNING OF YEAR \$ 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:	•	•		•	
CASH AT BEGINNING OF YEAR 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:	Net Cash Flows used in Financing Activities	Ψ	(140,713)	Ψ	(831,814)
CASH AT BEGINNING OF YEAR 1,052,260 2,936,015 CASH AT END OF YEAR \$ 567,057 \$ 1,052,260 SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:	CHANGE IN CASH	\$	(485,203)	\$	(1,883,755)
SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES:	CASH AT BEGINNING OF YEAR				
ACTIVITIES:	CASH AT END OF YEAR	\$	567,057	\$	1,052,260
		\$	167,493	\$	194,167

NATURE OF BUSINESS

The Young Men's Christian Association of Greater Michiana, Inc. (the "Association") is a Michigan nonprofit organization organized to put Christian principles into practice through programs that build a healthy spirit, mind, and body for all. Its operations are supported primarily by memberships, programs fees, and contributions from the public. The Association was created January 1, 2020 when the YMCA of Southwest Michigan, Inc. and YMCA of Michiana. Inc. merged operations.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

The financial statements of the Association have been prepared on the accrual basis.

The Association adheres to Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, which sets standards for reporting on financial statements of not-for-profit organizations. ASC 958-205 requires the classification and presentation of net assets in two categories: net assets with donor restrictions and net assets without donor restrictions.

Net assets without donor restrictions are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Association. These net assets may be used at the discretion of the Association's management and Board of Directors.

Net assets with donor restrictions are subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Association or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

FAIR VALUE MEASUREMENTS

Management accounts for all assets and liabilities that are measured and reported on a fair value basis under the *Fair Value Measurements and Disclosures* Topic of FASB ASC 820. ASC 820 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The framework for measuring fair value establishes a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Young Men's Christian Association of Greater Michiana, Inc. Notes to Financial Statements For the Year Ended December 31, 2021

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

CASH AND CASH EQUIVALENTS

For purposes of the Statement of Cash Flows, the Association considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash is held at local banks and insured up to the \$250,000 limit of the Federal Deposit Insurance Corporation ("FDIC"). The Association has not experienced any losses in such accounts.

REVENUE RECOGNITION

Membership and program revenues

The Association generates contract revenue from membership fees and programs. The Association recognizes revenue from these services on a ratable basis over the contract term beginning on the date service commences. The contract terms generally are on an annual basis that matches the reporting period and are billed in installments. These fees are recognized as revenue in the Statement of Activities at the start date of the program, membership month, or camper week to which they pertain.

Sales of merchandise

The Association recognizes revenues from the sale of clothing, food and beverage, and other items when control of the promised goods is transferred to customers in an amount that reflects the consideration the Association expects to be entitled to in exchange for those goods. These revenues are recognized at a point in time.

Contributions

The Association records contributions, including promises to give, when the contribution is deemed unconditional. Contributions are reflected in the financial statements at the earlier of the transfer of the assets or at the time an unconditional promise to give is made.

Contributions received are considered to be available for current use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as support that increases net assets with donor restrictions. A donor restriction expires when a stipulated time restriction ends or when a purpose restriction is accomplished. Upon expiration, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restrictions are met in the year in which the contributions are received.

Deferred revenue for membership and programs revenues are recorded when cash payments are being received in advance of the Association's performance.

Receivables for point-in-time revenues are stated at the amount management expects to collect from outstanding balances and are presented net of allowance for doubtful accounts. Management has determined that no allowance is necessary at December 31, 2021 and 2020. Factors considered in determining collectability include past collection history, an aged analysis of receivables, economic conditions, as well as historical trends. The Association does not charge interest on past due accounts.

Young Men's Christian Association of Greater Michiana, Inc. Notes to Financial Statements For the Year Ended December 31, 2021

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

The following schedule shows the Association's major revenue sources disaggregated according to the timing of transfer of goods or services for the years then ended:

	2021	2020
Contracts revenue recognized at a point in time		
Net revenues from sales of merchandise	\$ 45,444	\$ 7,498
Rent	179,672	186,475
Contributions and grants	1,691,521	1,573,687
Other governmental grants	884,000	884,000
Miscellaneous	893,578	195,527
Investment Income	124,659	19,980
Change in beneficial interest	37,207	129,943
Net revenues from special events	288,620	96,824
Total	\$ 4,144,701	\$ 3,093,934
Contract revenue recognized over time		
Membership income	\$ 2,040,678	\$ 2,089,028
Net revenues from program and service fees	3,378,301	973,907
Total	\$ 5,418,979	\$ 3,062,935
Total revenue	\$ 9,563,680	\$ 6,156,869

DONATED SERVICES

In order to recognize donated services as contributions in financial statements, the services must require special skills, be provided by individuals who possess those skills, and typically need to be purchased if not contributed. The Association has a number of unpaid volunteers that have made significant contributions of their time to the Association's various programs. The value of the contributed time is not reflected in the accompanying financial statements since the volunteers' time does not meet the requirements for recognition under ASC 958-605.

PLEDGES RECEIVABLE

Unconditional pledges that are expected to be collected within one year are recorded at net realizable value. Unconditional pledges that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the pledges are received. Amortization of the discount is included in contribution revenue. Conditional pledges are not included as support until the conditions are substantially met.

The Association uses the allowance method to determine uncollectible unconditional pledges receivable. The allowance is based on management's analysis of specific pledges made. There is no allowance for uncollectible pledges estimated at December 31, 2021 and 2020 as management believes all pledges will be collected.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

INVENTORY

Inventory is valued at the lower of average cost or net realizable value. Cost is determined by the first in, first out method.

INVESTMENTS

In accordance with the requirements of Accounting for Certain Investments Held by Not-for-Profit Associations Topic of FASB ASC 958-320, the Association reports investments in equity securities with readily determinable fair values and all investments in debt securities at fair value in the Statement of Financial Position. Gains and losses are reflected as increases or decreases in the net assets without restrictions unless the donor or relevant laws place restrictions on the gains and losses.

Donated securities are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of sales proceeds received.

PROPERTY AND EQUIPMENT

Donations of property and equipment are recorded as current support at their estimated fair value unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service. Net assets with donor restrictions are reclassified to net assets without donor restrictions at that time.

Purchased property and equipment are stated at cost. Expenditures for additions, improvements and replacements are added to the property and equipment accounts. The Association's fixed asset capitalization policy is to capitalize long-lived assets with a value greater than \$500. Repairs and maintenance are charged to expense as incurred. When equipment is retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the respective accounts and any gains or losses arising from the disposition are reflected in income. Depreciation is provided for over the estimated useful lives of the assets using the straight-line method. Depreciation expense was \$838,802 and \$871,724 for the years ended December 31, 2021 and 2020, respectively. The Association had \$96,233 and \$2,554,635 of construction in progress which was not depreciated as of December 31, 2021 and 2020, respectively.

A summary of the range of lives by asset category follows:

Buildings and building improvements

Furniture and equipment

Land improvement

15 - 40 years
5 - 15 years
15 years

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

DEFERRED FINANCING COSTS

Deferred financing costs consist of fees and expenses paid in connection with the issuance of the debt discussed in Note 9. These costs are being amortized on a straight-line basis over the term of the debt. Amortization expense was \$7,442 and \$6,953 for the years ended December 31, 2021 and 2020.

ADVERTISING COSTS

Various costs relating to advertising are considered period costs and are therefore expensed as incurred. Advertising costs for the year ended December 31, 2021 and 2020 were \$107,349 and \$57,381, respectively.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among program and supporting services benefited. These costs have been allocated based on time and effort, estimated actual usage, or other reasonable basis.

Expense	Method of Allocation
Wages; employee benefits; payroll taxes	Time and effort
Supplies; telephone; postage and shipping; occupancy;	Estimated actual usage
insurance; repairs and maintenance; travel and	
employee expense; depreciation; equipment rental;	
training; miscellaneous	
Dues; advertising; interest expense; event expense	Direct assignment

INCOME TAXES

The Association is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has determined that the Association is not a private foundation within the meaning of Section 509(a).

The *Income Taxes* Topic, FASB ASC 740, clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements. ASC 740 requires an entity to disclose the nature of uncertain tax positions taken, if any, when filing its income tax return utilizing a two-step process to recognize and measure any uncertain tax positions taken. The entity recognizes a tax benefit only if it is more likely than not the position would be sustained in a tax examination, with a tax examination being presumed to occur. No tax benefit will be recorded on tax positions not meeting the more likely than not test. Interest and penalties accrued or incurred, if any, as a result of applying ASC 740 will be recorded to interest expense and other expense, respectively.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES, CONCLUDED

Based on its evaluation, the Association has concluded that there are no uncertain tax positions requiring recognition in its financial statements. The Association's evaluation was performed for all federal and state tax periods still subject to examination. The Association's federal and state exempt organization returns are subject to examination by the IRS and state taxing authorities up to three years prior to the current year ended.

NOTE 2 – LIQUIDITY AND AVAILABILITY

As of December 31st, the Association has working capital and average days cash on hand of:

	 2021	2020			
Working capital	\$ 1,191,735	\$	980,956		
Average days' cash on hand	29		71		

The table below represents financial assets available for general expenditures within one year at December 31st:

	 2021	2020
Cash and cash equivalents	\$ 567,057	\$ 1,052,260
Accounts receivable	996,363	273,200
Grants receivable	156,908	107,595
Investments	5,531	5,185
Assets limited to use:		
Donor restricted pledges	166,342	421,553
Financial assets available to meet general		
expenditures within one year	\$ 1,892,201	\$ 1,859,793

The Association has certain board designated and donor restricted assets limited to use which are available for general expenditure within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for financial assets to meet general expenditures within one year.

NOTE 3 – PLEDGES RECEIVABLE

The entity assumed a capital campaign, previously started in 2016 by one of the merged entities, for expansions to its Niles-Buchanan facility. The pledges receivable consist of \$166,342 and \$421,553 that is due in less than one year as of December 31, 2021 and 2020, respectively.

NOTE 4 – FAIR VALUE MEASUREMENTS

The three levels of the fair value hierarchy under FASB ASC 820 are described below:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2: Quoted prices for similar assets or liabilities in active markets or identical assets or liabilities in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly;
- Level 3: Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. As required by FASB ASC 820, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

The Association utilizes quoted market prices to measure fair value when available. The beneficial interest is recorded at fair value.

The following table summarizes the valuation of the Association's financial assets by the above categories as of December 31, 2021:

	Level I		Level 2		Level 3		Total	
Investments								
Equity securities	\$	5,531	\$	-	\$	-	\$	5,531
Beneficial interest in assets held by								
Community Foundation		-				1,328,047	1,	328,047
	\$	5,531	\$	-	\$	1,328,047	\$1,	333,578

The following table summarizes the valuation of the Association's financial assets by the above categories as of December 31, 2020:

	Level 1		Le	Level 2		Level 3		Total	
Investments								_	
Equity securities	\$	5,185	\$	-	\$	-	\$	5,185	
Beneficial interest in assets held by									
Community Foundation		-		-		1,290,840		1,290,840	
	\$	5,185	\$		\$	1,290,840	\$	1,296,025	

See Note 6 for reconciliation of level 3 investments.

NOTE 5 – PROPERTY AND EQUIPMENT

The cost of property and equipment and related accumulated depreciation are as follows at December 31st.

2021	2020
\$ 1,617,018	\$ 1,611,338
207,992	207,992
27,848,970	25,148,752
3,222,990	1,535,482
3,840,994	3,784,838
96,233	2,554,635
\$ 36,834,197	\$ 34,843,037
(18,284,146)	(17,447,945)
\$ 18,550,051	\$ 17,395,092
	\$ 1,617,018 207,992 27,848,970 3,222,990 3,840,994 96,233 \$ 36,834,197 (18,284,146)

NOTE 6 – BENEFICIAL INTEREST IN ASSETS HELD BY THE COMMUNITY FOUNDATION

The Association follows the provisions of FASB ASC 958-605, Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others. FASB ASC 958-605 establishes standards for transactions in which a community foundation accepts a contribution from a donor and agrees to transfer these assets, the return on investment of these assets or both to another entity that is specified by the donor. FASB ASC 958-605 specifically requires that if a Not-for-Profit Organization ("NPO") establishes a fund at a community foundation with its own funds and specifies itself as the beneficiary of that fund, the Association must account for the transfer of such assets as a beneficial interest in funds held by the community foundation. The community foundation refers to such funds as agency fund endowments.

The foundation maintains variance power and legal ownership of agency endowment funds and as such continues to report the funds as assets of the foundation. However, in accordance with FASB ASC 958-605, an asset has been established for the fair value of the funds, which is generally equivalent to the present value of future payments expected to be received by the Association. The Association's endowments have been established with the Michigan Gateway Community Foundation, Berrien Community Foundation, and the Community Foundation of St. Joseph County.

The foundation also holds donor advised endowment funds contributed by others in the Association's name. However, these funds are assets of the foundation and, as such, are not included in the financial statements of the Association. The fair value of those funds is \$18,604 at the Berrien Community Foundation, \$590,513 at the Michigan Gateway Community Foundation, and \$936,951 at the Community Foundation of St. Joseph County as of December 31, 2021. The fair value of those funds is \$21,791 at the Berrien Community Foundation, \$528,322 at the Michigan Gateway Community Foundation, and \$837,523 at the Community Foundation of St. Joseph County as of December 31, 2020.

Young Men's Christian Association of Greater Michiana, Inc. Notes to Financial Statements For the Year Ended December 31, 2021

NOTE 6 – BENEFICIAL INTEREST IN ASSETS HELD BY THE COMMUNITY FOUNDATION, CONTINUED

The following is a summary of the non-direct and direct donor funds held at December 31, 2021:

Fund Name		Direct sociation funds	Direct donor funds		Total funds	
Michigan Gateway		_				·
NB Agency Endowment	\$	234,233	\$	-	\$	234,233
Tim Tyler Memorial Agency		40,699		-		40,699
YMCA 3rd Party Endowment		-		240,788		240,788
Cole Scholarship		-		87,193		87,193
Capital Endowment		-		185,189		185,189
Tim Tyler Memorial		-		25,898		25,898
DLYC Scholarship		-		42,783		42,783
Marcellus YMCA		-		8,662		8,662
Berrien Community Foundation						
Benton Harbor-St. Joseph YMCA Endowment		-		18,604		18,604
Benton Harbor-St. Joseph YMCA - Agency		249,114		-		249,114
YMCA SWMI Camp School Endowment		32,385		-		32,385
Community Foundation of St. Joseph County						
YMCA Camp Eberhart Fund		36,461		328,145		364,606
YMCA Camp Eberhart Facilities Fund		-		275,931		275,931
YMCA Charles Martin Fund		2,265		30,089		32,354
Peter Kreig Memorial Fund for Camp Eberhart		121,778		-		121,778
YMCA fund		209,277		112,688		321,965
YMCA of Michiana, Inc South Bend Tribune Fund		401,835		-		401,835
YMCA Mary Morris Leighton Lodge at Camp						
Eberhart				190,098		190,098
Total	\$	1,328,047	\$	1,546,068	\$	2,874,115

Young Men's Christian Association of Greater Michiana, Inc. Notes to Financial Statements For the Year Ended December 31, 2021

NOTE 6 – BENEFICIAL INTEREST IN ASSETS HELD BY THE COMMUNITY FOUNDATION, CONCLUDED

The following is a summary of the non-direct and direct donor funds held at December 31, 2020:

Fund Name		Direct sociation funds	Direct donor funds		Total funds	
Michigan Gateway		Tunus		Tulius		otai iunus
The state of the s	\$	211,466	\$		\$	211 466
NB Agency Endowment	Ф		Ф	-	Ф	211,466
Tim Tyler Memorial Agency		36,743		-		36,743
YMCA 3rd Party Endowment		-		217,382		217,382
Cole Scholarship		-		78,716		78,716
Capital Endowment		-		167,184		167,184
Tim Tyler Memorial		-		22,912		22,912
DLYC Scholarship		-		36,392		36,392
Marcellus YMCA		-		5,736		5,736
Berrien Community Foundation						
Benton Harbor-St. Joseph YMCA Endowment		_		21,791		21,791
Benton Harbor-St. Joseph YMCA - Agency		315,665		_		315,665
YMCA SWMI Camp School Endowment		28,503		_		28,503
Community Foundation of St. Joseph County						
YMCA Camp Eberhart Fund		32,457		292,115		324,572
YMCA Camp Eberhart Facilities Fund		_		260,508		260,508
YMCA Charles Martin Fund		2,017		26,791		28,808
Peter Kreig Memorial Fund for Camp Eberhart		108,423		,		108,423
YMCA fund		197,783		88,859		286,642
YMCA of Michiana, Inc South Bend Tribune Fund		357,783		-		357,783
YMCA Mary Morris Leighton Lodge at Camp		331,103				337,763
Eberhart				169,250		169,250
Total	•	1 200 940	•		•	
TOTAL	Ф	1,290,840	\$	1,387,636	\$	2,678,476

NOTE 7 – ENDOWMENTS

The Association's endowment funds were established to provide financial support for the Association in perpetuity. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the State Prudent Management Investment Fiduciary Act ("SPMIFA") as requiring realized and unrealized gains of donor-restricted net assets (if any) to be retained as net assets with donor restrictions until appropriated by the Board of Directors for expenditure unless explicitly stated otherwise in the gift instrument. In addition, the Board of Directors has interpreted SPMIFA to appropriate as much of net appreciation of restricted net assets (if any) as is prudent considering the duration and preservation of the endowment fund, the purposes of the Association and endowment fund, general economic conditions, effect of inflation or deflation, expected total return on its investments, and the investment policy of the Association.

NOTE 7 – ENDOWMENTS, CONCLUDED

On an annual basis, the Association's endowment funds will be used to support its operations under the specified terms of underlying endowment and funding agreements, as defined. The beneficial interest fund agreements call for 5% of a defined average balance to be distributed for operational purposes. Earnings on the Association's beneficial interest may be appropriated for expenditure by the Board of Directors.

The Association has adopted investment and spending policies for endowment assets that attempt to provide a stream of funding to support a portion of operations under the specified terms of the underlying endowment agreements, while seeking to preserve the endowment assets in perpetuity. In establishing this policy, the Association considered the long term expected return on its endowments. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity.

The Association has implemented an investment strategy for its endowment assets. Endowments are held at the Community Foundation which has primary responsibility over the investment philosophy utilized. The Community Foundation's December 31, 2021 and 2020 asset allocation philosophy includes the following asset

classes: domestic (small and large cap) and global equities, fixed income securities, hedge funds and other investments as defined.

The following table summarizes the activity in the funds during the year ended December 31, 2020:

				Berrien	Co	ommunity	
	M	lichigan	Co	ommunity	Foun	dation of St.	
	G	ateway	Foundation		Joseph County		Total
Beginning balance	\$	223,992	\$	314,728	\$	622,177	\$ 1,160,897
Change in beneficial interest		24,217		29,440		76,286	129,943
Ending balance	\$	248,209	\$	344,168	\$	698,463	\$ 1,290,840

The following table summarizes the activity in the funds during the year ended December 31, 2021:

	N	Iichigan	Berrien Community		ommunity Idation of St.	
		Gateway	 Foundation		eph County	Total
Beginning balance	\$	248,209	\$ 344,168	\$	698,463	\$ 1,290,840
Change in beneficial interest		26,723	(62,669)		73,153	37,207
Ending balance	\$	274,932	\$ 281,499	\$	771,616	\$ 1,328,047

NOTE 8 - LINE OF CREDIT

The Association maintains a \$1,000,000 revolving line of credit with Honor Credit Union. Interest is charged at a fixed rate of 3.25%. The line of credit is secured by the Association's properties. The Association did not have an outstanding balance on the line of credit at December 31, 2021 and 2020.

NOTE 9 – LONG-TERM DEBT

The following summarizes outstanding long-term debt as of December 31st:

2021	2020
\$ 4,975,953	\$ 5,116,668
\$ 4,975,953	\$ 5,116,668
(144,543)	(140,276)
\$ 4,831,410	\$ 4,976,392
	\$ 4,975,953 \$ 4,975,953 (144,543)

Long-term debt is scheduled to mature as follows for the years ending December 31:

2023	\$ 148,939
2024	153,469
2025	158,137
2026	162,947
Thereafter	4,207,918
	\$ 4,831,410

NOTE 10 – RETIREMENT PLAN

The Association participates in a defined contribution, individual account, money purchase retirement plan that is administered by the YMCA Retirement Fund (a separate corporation). This plan is for the benefit of all eligible professional and support staff of the Association who qualify under applicable participation requirements.

The YMCA Retirement Fund is operated as a church pension plan and is a not-for-profit, tax-exempt, state of New York Corporation. Participation is available to all duly organized and recognized YMCAs in the United States. As a defined contribution plan, the YMCA Retirement Plan has no unfunded benefit obligations.

In accordance with the agreement with the YMCA Retirement Fund, the Association and employee contributions are a percentage of the participating employees' salaries, paid for by the Association, and are remitted to the YMCA Retirement Fund monthly. The Association contributions charged to retirement expense was \$206,987 and \$166,459 for the years ended December 31, 2021 and 2020, respectively.

NOTE 11 - CONCENTRATIONS

The Association's members and donors are concentrated in the Southwestern Michigan and St. Joseph County Indiana area. Accordingly, conditions in that area may affect its membership, gift, and other sources of support and revenue.

NOTE 12 – PAYCHECK PROTECTION PROGRAM LOAN

In January 2021, the Association entered into a loan (the "PPP Loan") with 1st Source Bank (the "Lender") evidencing an unsecured promissory note in the amount of \$884,000 (the "PPP Note") pursuant to the Paycheck Protection Program (the "PPP") under the Coronavirus Aid, Relief, and Economic Security ("CARES") Act. Subject to the terms of the PPP Note, the PPP Loan bears interest at a fixed rate of 1% per year, with the first ten months of interest deferred, and payable over a term of two to five years. The PPP Loan is unsecured and guaranteed by the Small Business Administration ("SBA").

The PPP Loan may be used for payroll costs, costs related to certain group health care benefits and insurance premiums, rent payments, utility payments, and also interest payments on any debt obligations that were entered into before February 15, 2021. PPP loan recipients can apply for and be granted forgiveness for all or a portion of the loan granted under the PPP, with such forgiveness to be determined, subject to limitations, based on the use of the loan proceeds for payment of payroll costs and any payments of mortgage interest, rent, and utilities.

Pursuant to the guidance under the *Debt Topic* of FASB ASC 470, the Association has recorded the loan as a government grant by analogy to International Accounting Standard ("IAS") 20, *Accounting for Government Grants and Disclosure of Government Assistance*. This treatment allowed for the PPP loan proceeds to be recorded as a deferred income liability. In October 2021, the Association submitted the PPP loan forgiveness application which was subsequently approved by the Lender. As a result, the Association reduced the deferred income liability and recognized an equivalent amount as "other grant income" in the Statement of Activities.

NOTE 13 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions available for the following purposes at December 31st.

	 2021	2020
Endowment earnings	\$ 216,124	\$ 190,198
Campaign contributions	2,968,015	2,777,817
Total	\$ 3,184,139	\$ 2,968,015

NOTE 14 - CARES EMPLOYEE RETENTION CREDIT

The CARES Act provides an employee retention credit ("CARES Employee Retention credit"), which is a refundable tax credit against certain employment taxes of up to \$5,000 per employee for eligible employers. The tax credit is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages per employee through December 31, 2020. Additional relief provisions were passed by the United States government, which extend and slightly expand the qualified wage caps on these credits through December 31, 2021. Based on these additional provisions, the tax credit is now equal to 70% of qualified wages paid to employees during a quarter, and the limit on qualified wages per employee has been increased to \$10,000 of qualified wages per quarter. The Association qualifies for the tax credit under the CARES Act and expects to continue to receive additional tax credits under the additional relief provisions for qualified wages through December 31, 2021. During the fiscal year ended December 31, 2021, the Association recorded \$468,523 and \$394,460 related to the CARES Employee Retention credit in "Miscellaneous Revenue" on the Association's Statement of Activities. As of December 31, 2021, the Association has a \$862,983 receivable balance from the United States government related to the CARES Act, which is recorded in "Receivables" on the Association's Statement of Net Position.

NOTE 15 – SUBSEQUENT EVENTS

The Association has evaluated subsequent events through March 18, 2022, the date the financial statements were available to be issued. No events or transactions, other than noted below, occurred during this period which requires recognition or disclosure in the financial statements.

In February 2022, the CARES Employee Retention credit for the first quarter, \$468,523, was received.